



# Testimonial – A letter from Western Bulldogs

## Eutility's Mission

Ensuring customers recover all potential overcharges, receive the lowest forward cost the market can bear and, over the period of our agreement, guarantee our customers pay the lowest price for electricity, natural gas and telecommunications. That is, complete elimination of the risk of overpayment.

## About Eutility

Eutility is a wholly Australian owned company. Providing corporate energy and telecommunications cost management solutions to Australian and International companies since 1979, we are pleased to have assisted more than 50,000 organisations to reduce their bottom lines.

Eutility has 40 employees across Australia and, through our ability to consistently provide quality savings for our customers we have built an ongoing client base of 3000 businesses in Australia and internationally.

Dear Eutility,

As the Community Club of the AFL, the Western Bulldogs partners with some great community organisations.

As a not-for-profit sporting organisation, we also team up with wonderful business partners who understand our industry and work hard to provide commercial solutions to the challenges we face.

**We have been delighted to work with Eutility and highly recommend the service, professionalism, timeliness and results in regards to our recent electricity supply review and subsequent procurement tender and contract.**

Eutility's State Manager of Victoria, Mr Nick Sroul listened to our requirements, provided expert advice and worked with us to achieve an excellent outcome with significant cost savings.

Eutility clearly operates in a dynamic industry and has significant market knowledge. It was this knowledge of the industry, their experience in dealing in a commercial environment and their prompt and efficient service mentality that combined to produce an outstanding partnership.

We look forward to continuing to work together with Eutility over the coming years in the ongoing management of our utility costs.

We have no hesitation in recommending Eutility in the negotiation, procurement and management of an organisation's utilities.

Yours sincerely,

Robert G. Stubbs  
Chief Operating Officer



utility savings made easy

Australia • United Kingdom • New Zealand

[info@eutility.com.au](mailto:info@eutility.com.au) • [www.eutility.com.au](http://www.eutility.com.au)

Sydney  
Level 12  
100 Miller St  
North Sydney NSW 2060  
T + (61) 02 8228 7400  
F + (61) 02 8228 7450

Melbourne  
Suite 1414  
401 Docklands Drive  
Docklands VIC 3008  
T + (61) 03 9981 0000  
F + (61) 03 9981 0050

Adelaide  
213 Greenhill Rd  
Eastwood SA 5063  
T 1800 676 098  
F + (61) 08 7087 6899

Perth  
P.O Box 6244  
East Perth WA 6892  
T + (61) 08 6144 1900  
F + (61) 08 6144 1950

Auckland  
Plaza Lvl 1, AXA Building  
41 Shortland St  
Auckland NZ 1140  
T + (64) 0800 441 583  
F + (64) 9363 9700

United Kingdom  
Professional Energy Services House  
Unit 8 Mount Mews  
Hampton TW12 2SH  
T + (44) 020 3068-0000  
F + (44) 020 3068-0001