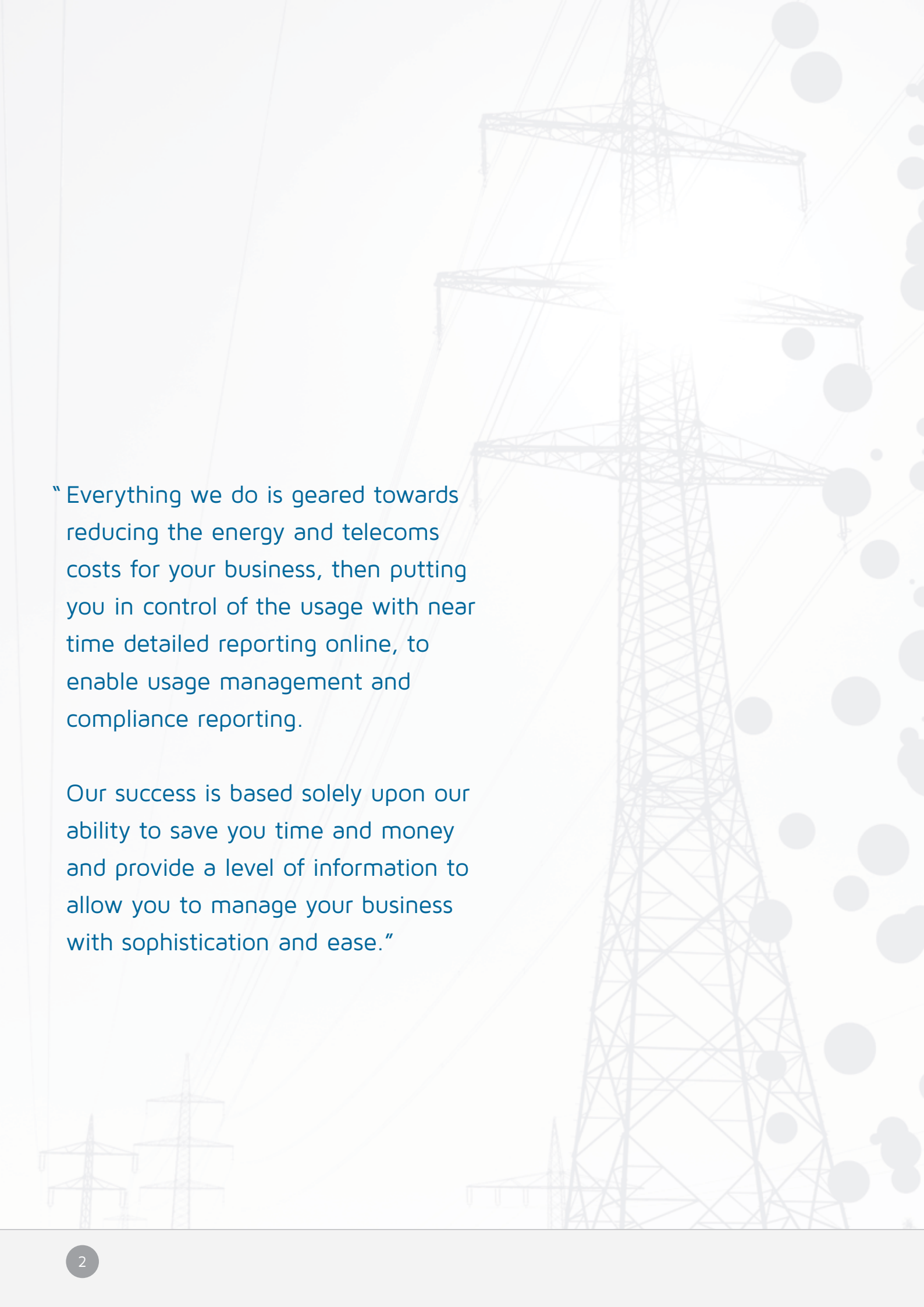




over 30 years **reducing energy and telecommunications costs**





“Everything we do is geared towards reducing the energy and telecoms costs for your business, then putting you in control of the usage with near time detailed reporting online, to enable usage management and compliance reporting.

Our success is based solely upon our ability to save you time and money and provide a level of information to allow you to manage your business with sophistication and ease.”



about Eutility

Eutility - your spend and consumption management champion

With our current contracted client expenditure estimated over \$2 billion and with 33 years' experience in telecommunications and electricity cost management, Eutility is ideally qualified to provide your organisation with the expertise and contacts to deliver a significant saving

to you, or at best the most competitive go-forward rates available at the time.

The bottom line is that we can ensure the forward price for your utilities is the most appropriate for your business at the time – in some cases lower than you're currently paying.

What we do for businesses

Eutility recognises the fact that managing energy and telecoms expenditure and information is a time-consuming and complex chore for our clients. But it's what we do every day. Because it is our core business, we have the tools, people and relationships to do it more efficiently and effectively than our clients. We've also invested in the technologies and information systems we need to help us manage our clients' energy and telecoms usage and reporting compliance much more effectively.

Imagine being able to see your usage, peak demands and carbon output in near real time online, or have access to reporting, to manage your CO2 emissions and pending compliance requirements.

Imagine having access to a one-stop shop in energy consumption management, teams as well as tools to seek out ways to reduce your overall usage through sophisticated audits.

Imagine understanding your total Carbon Emissions and developing plans to become a 'zero emission' business in the future.

At Eutility, we deliver this experience, knowledge and expertise to thousands of businesses like yours every day.

We look forward to being of service to you.

SmartProcure

Specific Tender Management Team to manage the historical, current and future Electricity, Gas and Telecommunications costs, Retail contract compliance (ensuring you're billed the right rates), bill validation and checking (energy

usage). Our service includes bulk buying power (Eutility is one of the largest acquirers of energy and telecoms) and knowledge – understanding what the market can deliver for your business and seeking to secure this benefit.

SmartMarketing

NoCO2 and low CO2 product or company branding enabling you to promote your business or product with tailored NoCO2 branding to drive your sales forward if you offset.

SmartCarbon

Company or Product Lifecycle Audit – delivering the full certified carbon output audit on your business (not just energy usage) or on a specific product as a lifecycle audit through our related company, The Carbon Reduction Institute.

SmartEnergy

SmartEnergy management is a fundamental approach for reducing operational cost through improving energy efficiency. Energy efficiency assessments and audits enable an organisation to reduce its operating costs through identifying energy savings opportunities. Eutility's experienced assessors conduct energy assessments and Level 1-3 Energy Audits consistent

with AS/NZS Standard 3598:2000.

NABERS is a performance-based rating system for existing buildings and rates a building on the basis of its measured operational impacts on the environment. Eutility provides owners, managers and tenants of office buildings, hotels and shopping centres with NABERS ratings and can be used to:

- Comply with the Commercial Building Disclosure Program
- Benchmark against best practice or across a property portfolio
- Evidence the Green Credentials of a building



SmartView®

Online Bills and Contract Management service. All your monthly bills are stored in PDF format. Real data applied to our IT systems to provide accumulative usage and cost reporting online in addition to a repository of past and current retailer agreements, offers and our analysis and reports.

SmartViewPlus®

Online actual, monthly auto reporting and annual reporting on your Usage, Demands, reports of Overlays of your locations, energy usage CO2 Reporting and even Leader Boards helping you see, for the first time, how your business locations are performing and enabling this information to be translated in to cost reduction plans.

SmartReporting

Robust data capture system for carbon emissions assisting businesses needing to quantify their environmental impact for NABERS and other Federal and State government programs to have confidence in the accuracy of their submissions.



The electricity and gas markets are extremely volatile

Numerous factors affect the price of energy; the number of active suppliers in the market, weather conditions, the number of generation plants in operation, energy prices, transmission and distribution network issues, Government policy and environmental issues. Our knowledge base and 'know-how' covers all these factors and turns them into your advantage.

Eutility offers:

- Lowest possible rates available at negotiation time and absolutely no overcharging (if billing data received)
 - Forward contracted electricity to reduce the impact of possible rate rises over time
 - Consolidation of contracts and billing
 - Access to suppliers senior management and pricing teams
 - Full Network Tariff analysis
 - Preparation of tender documents
 - Tender and analysis of negotiable contract components
- CO2 reporting
 - Demand Management
 - Web-based energy reporting with Smartview® and SmartviewPlus®
 - Strategic procurement recommendations
 - Regular market updates
 - Contract negotiation
 - Carbon reduction and reporting initiatives

We have never failed to reduce our clients' telecoms costs

We conduct a personalised extensive cost management review to develop a tailor-made solution to suit your business needs.

After receiving your usage and services data (whether fixed, IP, Data or Wireless), our analysts produce extensive Profile Reports comparing these spends to your current contractual position. This health check determines compliance and identifies overcharges.

With this data, we can then produce a detailed Carrier Matrix Report annualising data to reprice to current market conditions and determine if cost reductions are available.

If savings are identified, we work with your team to determine the strategic process to gain the maximum savings to your company while deriving the optimum service solution, taking into account network coverage, relationships, account management, billing, on-billing and so on. We are not here to simply change retailer, in fact, in many cases a change of retailer is not the end result.

Our list of satisfied corporate customers (many of whom use Eutility, contract after contract) is testimony to the fact our expertise delivers the kind of savings you are looking for.

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