

# Smart Analysis Take control of your business

Eutility was established in 1979 and now boast a leading presence in energy, telecommunications and utility reduction internationally, including Australia, New Zealand, Singapore and the United Kingdom.

Eutility receive hundreds of proposals, quotes, offers, pricing and contracts weekly; allowing precise understanding of exactly how far suppliers are willing to go with service and reduced costs.

# **Telecommunications** usage and costs



It is not necessary to change retailers. Allow Eutility to keep your current supplier honest.

Our process involves intensive interaction will all suppliers and carriers.

Allow our customer care team to remove all the worry associated with tender and contract implementation, as well as providing ongoing actual savings.

# Summary of our process

### 01 Analyse

Analyse all telecoms data and services profiling and reporting

## 02 Strategise

Build a strategy to target improvement in service whilst maximising savings

### 03 Negotiate

# Show Savings

Create matrix reports to show savings effects of current market pricing

### 05 Review

Quarterly post implementation review -validate savings

# We specialise in:

### Pre-Analysis

- > Existing technologies and schematics
- > Future plans and developments
- Profiling and populating tender of RFP
- Online SmartView portal access
- > Re-negotiation of current contract

#### **Process**

- > Price negotiation
- > Report delivery
- > Carrier interviews
- Client expectations
- Contract terms

#### **Customer Care**

- > Assignment of a Customer Care Manager
- Client sign off
- Contract compliance
- > First invoice verification
- Managed transfer process
- Managed new and cancel connection process
- Quarterly savings verification

Eutility specialises in facilitating contracts that protect your business needs and puts your business in a better position for:

#### Telecommunications

- Fixed Wire
- Mobile
- Cloud Solutions
- Data Networks

### Technology

Software Licensing

### Energy

- Fixed price contacts
- Progressive purchasing



## Customer testimonials

The Eutility team were very professional and their attention to detail was excellent. We now look forward to Eutility auditing the revised invoices to ensure the correct prices are implemented and seeing the savings hit the bottom line.

- Yum! Restaurants International



May we take this opportunity to thank the team at Eutility for the services provided to Miele Australia over the last 3 months. We were most impressed with the detailed analysis, professionalism and market knowledge provided by Eutility, not to mention the big cost savings achieved! The entire process is a testament to a professional organisation.

- Miele Appliances



















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